

## CONTACT

- +49 (0) 179 650 1339
- perfiljeva@gmail.com
- https://perfiljeva.eu
- linkedin.com/in/mperfiljeva
- Berlin, Germany

## SKILLS

- UX Research
- Personas
- User journeys
- Competitive analysis
- Story mapping
- Prototyping
- Wireframing
- Agile / SCRUM
- HTML/CSS

## TOOLS

- Adobe XD
- Balsamiq
- Figma
- InVision
- Google Analytics
- ZoHo
- Hotjar
- UsabilityHub
- OptimalWorkshop
- JIRA
- Confluence

## LANGUAGES

- Russian: native
- English: fluent
- Latvian: fluent
- German: fluent

# MAIJA PERFILJEVA

UX Designer with experience in user research, product design, stakeholder management and making data-driven decisions.

## WORK EXPERIENCE

### UX DESIGN TUTOR / 10.2019 – current

*Freelance for CareerFoundry / Berlin, Germany*

Coached 8 students in online "UX Designer" course, giving actionable suggestions to improve the quality of submissions and portfolio projects. Consistently achieved CSAT score of 5 (out of 5).

### UX DESIGNER & PO / 01.2019 – current

*Close2Real GmbH - online cardiology learning platform / Berlin, Germany*

In early-stage start-up, defined UX and research strategy. Conducted concept and usability testing, used quantitative data to identify and refine problems and product improvements. Created wireframes, user stories, flows and interactive prototypes to communicate design solutions to stakeholders and development team. Managed product backlog.

Led a remote Scrum team of 5, improving team velocity and achieving go-to-market in 3 months while hitting QA targets.

### PRODUCT DESIGNER, EDTECH / 08.2016 – 12.2018

*Relias Learning GmbH - online healthcare learning platform / Berlin, Germany*

Conducted user research (site visits, interviews, survey and course data) and analysed stakeholder feedback to drive product development, improving product NPS from 30 to 70. Designed e-learning products for the UK and German markets, with focus on accessibility. Created product design system, improving reusability of design assets across UK, DE and US teams.

Led a distributed product team of 4, achieving on-time and under-budget product delivery. Mentored 10 remote junior designers, improving product and team KPIs.

### INSTRUCTIONAL DESIGNER, E-LEARNING / 09.2013 – 04.2016

*Amazon CS GmbH / Berlin, Germany*

Designed e-learning, conducted usability and design tests, improving learner's performance KPIs and product CSAT.

Established e-learning design system for the global Instructional Design team, reducing development time, localization costs and improving reusability of assets. Coached 3 remote instructional designers in e-learning design.

### LEARNING & DEVELOPMENT SPECIALIST (summarised) / 2003 – 2013

*GE Money Bank, Latvia / Blizzard Entertainment, Ireland*

Responsible for training needs analysis, design, facilitation and evaluation of training programs. Achieved reduced time to competency, improved KPIs and increased learner satisfaction scores. Facilitated focus-groups and ideation workshops.

## OTHER PROJECTS

### #HACKTHECRISIS - SWEDEN / 04.2020

*Online hackathon*

Top-10 finalist in the category "Saving Communities", presenting a working prototype of the online multilingual news platform, addressing the needs of non-native speakers.

## EDUCATION

### SCRUM CERTIFIED PRODUCT OWNER / 03.2019

*Scrum Alliance*

### UX DESIGNER / 2018 - 2019

*CareerFoundry*

### MA, ONLINE & DISTANCE LEARNING / 2013 - 2015

*Open University*